

Mr. Jim Sturdivant 250 Windy Court Highland Village, TX 75067

Dear Jim:

I can only begin to tell you how happy we are with your efforts and your results at the Sally Beauty Supply International Sales Meeting. You have an uncanny ability of hitting the target audience squarely on the head. Luckily, I don't mean that literally.

The Sally management communicated that without exception we were one of the top one or two presentations at the sales meeting in 1995. It's too bad this is the first year Sally was not presenting awards. We would of definitely earned first or second place.

I personally appreciate your professionalism, creativity, and attention to detail. You're easy to work with and deliver a great product. Thank you for your continued support.

Sincerely,

Kevin Barrett

National Sales Manager

Kevin Banett

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